1 ask, how did Family Broadcasting, Inc. obtain the license for

- 2 low-power television stat 10 M-39-AS in Burlington, Vermont?
- 3 A It was purchased
- 4 0 And when was it. purchased?
- A Again, I'd have to check the record to be accurate,
- 6 it was a number of years agr ,] believe around "89, '90.
- 7 And you've owned t continuously since then?
- 8 A Yes
- 9 Q Okay, your statement indicates that Family is also
- 10 the permittee of WMNV-FM in Kupert, Vermont and how did you
- 11 obtain that permit?
- 12 A That was purchased
- 1 3 O You are now in the process of constructing the
- 14 station, is that correct ?
- 15 A That 's correct
- 16 Q Okay, you also indicate that you are director of
- 17 Christian Minis tries, Inc that has applied for non-commercial
- 18 FM stations in Bolton and Barre, Vermont, and Barre is
- 19 B-A-R-R-E
- 20 A Barre.
- 21 Q Barre, okay, Vermont, what is the status of those
- 22 applications?
- 23 A The applications are on file and are going through
- 24 the process Ibel ieve that one or two of them just went
- 25 through an A cut-off.

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1 MR DUNNE: Mr Zauner, excuse me for interrupting,
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- 2 but I note for- the record that Mr. Morton's sitting behind me,
- 3 the witness exclusion rule hasn't been invoked and I just make
- 4 a note --
- JUDGE FRYSIAK: I'M sorry.
- 6 MR. DUNNE: The witness exclusion rule hasn't been
- 7 | invoked and I note that he's right behind me.
- 8 MR. ZAUNER: I appreciate your mentioning that.
- 9 Your Honor, I would request hat Mr Morton be sequestered at
- 10 this time"
- 11 JUDGE FRYSIAK: Any objection?
- MR. DUNNE: No, Your Honor, 'don't. Would you
- 13 excuse me just a moment
- JUDGE FRYSIAK: Sure, show him the room where --
- 15 (Off the record.)
- 16 (Hack ontherecord)
- 17 JUDGE FRYSIAK: Back on the record...
- 18 BY YR. ZAUNER:
- 19 Q Okay, Family is, of course, also the applicant for a
- 20 new broadcast: station in Haque, New York, is that correct?
- 21 A Yes, that's correct.
- 22 Q When you filed your application for Hague, New York,
- 23 did you use legal counsel?
- 24 A Yes, we did.
- 25 O Did he provide you with information concerning what

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l you needed to obtain with regard to site certification?

- 2 A Yes, he did.
- 3 O Did you receive information from him on that
- 4 | subject?
- 5 A Yes.
- 6 , Q Was that information orally received or was it in
- 7 writing or both?
- 8 A Initially it: was orally received in a telephone
- 9 conversation and then a follow-up letter was issued so it was
- 10 both.
- 11 0 Is the follow-up letter Tab --- part of Tab B to
- 12 Exhibit 1, is this the letter that you received dated
- 13 September 19, 1991?
- 14 A Yes it is,
- 15 O And I 'want to call your attention to the second page
- 16 of that exhibit, was that. the only information in this letter
- 17 of September 19, 1991 that dealt with the subject of cite
- 18 certificat on?
- 19 A Yes, to my know ledge
- 20 Q says there --
- 21 JUDGE FRYSIAK: What exhibit were you Looking at --
- 22 MN DUNNE: Exhibit 1 --
- MR ZAUNER: Tal B.
- MR. DUNNE: -- Tab B, page 2, Your Honor.
- JUDGE FRYS [AK: 8?

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Yes, rt's the yellow B, Your Honor. 1 MR. ZAUNER: 2 JUDGE FRYSIAF: Okay, ! --BY MR. ZAUNEH: 3 In that letter counsel said reasonable assurance means at a minimum permission to use the site, what did you 5 6 understand that to mean? Two things const it ated reasonable assurance in my mind, one that a site was available and secondly that the site 8 9 was available ! 0 rent for- me Would you please read the next sentence, the 10 0 11 permission may be given orally -- at need not be in writing -but it must be unambiguously given, what did you understand 12 13 that to mean? That he needed to give permission, the site owner 1 4 15 needed to give permission That he needed to give it affirmatively? 16 0 He needed to express affirmation, yes. 17 Α 18 Now, you also indicated you had some oral conversations with counse concerning site certification, were 19 20 these conversations prior to filing the application for Hague, 21 Jew York? 22 Α Yes, they were 23 And do you recal he substance of those Q conversations? 24 25 Α Yes

1 Q Did you ask counsel questions about site 2 certification or did he raise the subject with you?

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A I specifically asked counsel regarding the reasonableassurance issue because I was not aware of the definition and I asked him for a definition of reasonable assurance"

Q Why did you ask hirn for that definition, was there a particular problem or anything that caused you to do so?

A No, not a problem but I knew that I was going to be calling Mr Westbrook and was going to be looking for tower sites for the Hague frequency and it had been quite some time since we had done that in that fashion, as far as filing for an application from the very start.

 \mathbb{Q} What did -- what precisely did you ask counsel, do you recall

- A Yes, I asked Mr Dunne what is reasonable assurance.
- Q And what did Mr Dunne tell you?

A He said permission and from my conversation I concluded that first that the site had to be available and secondly that I-he site had $t \cdot be$ available to me.

Q In your appl idation for Hague you specify the
Mt. Defiance site, is that correct?

A Yes, that 's cor rec'

Q How did you come to select the Mt. Defiance site for your application?

A In looking at preliminary studies of the area of potential sites it was an existing site and promised the quickest potential of being able to utilize the site in that you wouldn't have to go through environmental to put a tower up, the tower was already existing and had broadcast facilities currently on it and the first conclusion was go with an existing site as opposed to building.

- Q Was it also your conclusion that the Mt. Defiance site would give you good coverage of Hayue, New York.
- 10 A Yes, it was.

8

9

- 11 Q Was the Mt . Defiance site about the best site that 12 you thoughl you could locate Eor coverage of Hague, New York?
- 13 A Of the sites that were available, yes.
- 14 Q Did you call anyone at a station that was operating
 15 on the tower to yet information Concerning the tower?
- 16 A Yes, I did.
- 17 **Q** Whom did you call:
- 18 A David Gal lety.
- 19 Q And who is David Gal Lety?
- 20 A Mr. Gallety is the executive director of WAMC.
- 21 JUDGE FRYSIAF : Spell out. that name?
- MR MCEWING: ! believe, G-A-II-L-E-T-Y.
- BY MR. ZAUNER:
- $Q \hspace{0.5cm} \mbox{Now\,, WAMC\,, 1s} \hspace{0.5cm} \mbox{that an AM or an FM station\,, do you}$

25 |]tnow?

1 . A To my knowledge, it's FM.

- O Okay, is there also a WANC?
- 3 A Yes, it's a -- I believe it's a co-owned station in
- 4 | Fort Ticonderoga.
- Q And it's ca-owned with WAMC?
- 6 A As far as I know, yes.
- 7 Q To the best of your-knowledge, and why did you call
- 8 Mr. Gallety?
- 9 A Gallety.
- 10 Q Gallety
- 11 A There was a -- we were in a previous hearing for an
- 12 application in Voorheesville a number of years earlier, that's
- 13 how I became acquainted with Mr. Gallety and was familiar that
- 14 they had recently acquired the FM station which was operating
- 15 | at the Mt.. Defiance site and looked through -- I didn't know
- 16 who the tower owner was of the site and so I looked through
- 17 | and called Mr Gallety hoping to get. that information from
- 18 him.
- 19 Q Your purpose then was to obtain information from
- 20 Mr. Gallety as to who owned he tower -
- 21 A That s correct
- 22 Q -- and the reason you did that. is that you were
- 23 | interested in placing your antenna on that tower also, is that
- 24 | correct?
- 25 A Yes, that's correct..

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And Mr. Gallety informed you that that tower was 1 owned by the Fort Ticonderoga Association, is that correct? 2 Α Yes. 3 And did you ask him who you could contact in the Fort. Ticonderoga ---6 Α Yes, I did, And who did he tell you to contact? 7 Well, Nick Westburg is the name that he gave me. Α Did he give you a telephone number? 10 Yes, he did. Α When you were Speaking to Mr. Gallety, did you ask 11 him for any technical information concerning the tower? 12 Yes, I wanted to know how much, you know, how much 13 stuff they had going on there. 14 15 And by that you mean who the current users of the tower were 16 17 Α As far as how much space they had in the building, approximately, you know, how big was their antenna, that 18 19 information 20 Did you ask who else was on the tower? 21 Ididnot. 22 Did you ask him if space was available on the tower for another antenna? 23 24 Α Yes . And what did he tell you? 25

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1 A He told me that the space would be tight but he

- thought that. perhaps there could be space available but it was
- 3 | not for -- he couldn't give that call .
- Q Okay, after speaking to Mr. Gallety, what did you
- 5 do?
- 6 A I called Mr. Westbrook.
- 7 Q Was that the same lay?
- 8 A Yes, I believe so.
- Q Let me call your attention to Attachment A to
- 10 | Exhibit 1, this is -- well, 7 guess we can call this Tab A to
- 11 your exhibit and I'm going to call your attention to page 5
- 12 and the numbers of the pages are at the bottom right-hand
- 13 corner of each page, I believe. Are these -- are the
- 14 handwritten notes on this page your handwritten notes?
- 15 A Yes, they are.
- 16 Q Were some of these notes written during your
- 17 conversation with Mr. Gai lety?
- 1.8 A Yes
- 19 Q Can you tel.1 me which of these handwritten notes
- 20 were made during that Conversation -- was that -- Let me ask
- 21 you another ques -- before I do that, were some of these notes
- 22 made during a subsequent conversation you had with
- 23 Mr. Westbrook?
- 24 A Yes, they were.
- 25 Q And could you tell us which of these notes were made

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1 | during your- conversation with Mr. Gallety'?

- 2 A The -- all of the notes in the box, the two boxes, I quess, were made during my conversation with Mr. Gallety.
 - You indicate there under David Gallety's name the words "executive director", was David Gallety the executive director of WANC or both?
 - A To my know ledge , yes
 - Q And below that, was that the -- where it says Fort Ticonderoga and Nick Westbury and then there's a number, was that the phone number that Mr. Callety yave you?
- 11 A Yes.

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- Q Now, am I correct that the remainder of the handwritten notes on this page were made during your conversation with Mr. Westbrook?
- 15 A Yes.
- Q And that was during the 10-minute conversation that we're go ingto he get tingintoin a minute or two.
- 18 A Yes
- Q Okay, you indicated that you believe on the same day
 that you spoke to Mr. Gallety that you called Mr. Westbrook,
 can you tell us what you said to Mr. West-brook when you called
 him, how did you introduce yourself?
 - A I introduced myself as the manager or president of Family Broadcasting.
- 25 Q Did you tell him immediately what the purpose of

1 your call was?

- 2 A Yes.
- 3 Q What. did you tell him?
- 4 A I told him that we were looking at putting a
- 5 repeater site in the area and that I was calling him to see
- 6 about the availability of the Mt. Defiance site and that I had
- 7 gotten his name from David Gallety.
- 8 0 You told him you were putting in a repeater site?
- 9 A Yes
- 10 0 And what station was this a repeater for?
- 11 A WGLY was our intention.
- 12 Q And you wanted to ise the Mt. Defiance site for the
- 13 repeater:?
- 14 A That's correct.
- 15 0 Did you also tell him that you were interested in
- 16 using the Mt Defiance site for the Hague transmitter?
- 17 A In the course of the conversation I indicated that
- 18 we were going to be filing an application and wauld like to
- 19 | specify the Mt . Defiance site, yes.
- 20 Q With regard to your conversation with him concerning
- 21 the repeater, did you ask him for permission to use the
- 22 Mt. Defiance site for the reueater?
- 23 A Subsequently I asked Mr. Westbrook if he had no
- 24 | objections, we were goiny to specify the Mt. Defiance in our
- 25 : application

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| 1 | Q | For the repeater? |
|----|--|---|
| 2 | А | I use the word repeater as not in the technical |
| 3 | sense of | the word repeater. |
| 4 | Q | I'm not sure I follow tha , what's in what do you |
| 5 | mean then | by repeater') |
| 6 | A | For what we are doing up there we originate our |
| 7 | programmi | ng at WGLY and then we would like to repeat it onto |
| 8 | additíona | l fac i lities, those facilities may be full class |
| 9 | stations | in their operation. |
| 10 | Q | Am I correct then that you're serving as a network, |
| 11 | that you're taking your broadcasting and in effect, | |
| 12 | distributing it to other stations which then rebroadcast it? | |
| 13 | A | Per se, yes. |
| 14 | Q | And you wanted to use a spot on the tower on |
| 15 | Mt. Defiance for that purpose? | |
| 16 | A | That 's correct |
| 17 | Q | What did Mr. Westbrook say about this idea? |
| 18 | A | Mr Westbrook told me that he needed a formal |
| 19 | proposa | |
| 20 | Q | Did you agree to provide him with one? |
| 21 | A | Yes, I did. |
| 22 | Q | Old he give you a late by which you needed to |
| 23 | provide it? | |
| 24 | А | He did not give me a date, no |
| 25 | Q | Did he tell you what that proposal should include? |

1 A Yes, he did.

- 2 And what did he say that should include?
- 3 | A He indicated to me that I should, in the propose,
- 4 indicate what our tax status was as well as the rent that we
- 5 | would be willing to pay and then, as you can see on the notes,
- 6 the time frame that we would be wanting to use this space as
- 7 | well as the electrical consumption and the amount of room in
- 8 | the building that would be necessary.
- Now, you say room in building, is that a -- what
- 10 | kind of building is that, do you know?
- 11 A A transmitter building.
- 12 0 Did he ask you for a formal technical proposal?
- 13 A He asked me for a formal proposal.
- 14 0 Did you understand that is include the full
- 15 | ttechnical showing?
- 16 A ! understood it to include the items that he told me
- 17 tto provide h im
- 18 Q After you spoke to him about WGLY, was it then that
- 19 you spoke to him about your Hague proposal?
- 20 A i told him that we operated another station and it
- 21 was all one thing, the two can't be separated.
- 22 UDGE FRYSIAK: Your notes also indicate the word
- 23 "okay", what does that mean?
- 24 MR MCEWING: Often I doodle when I want. to get
- 25 information, when I conclude -

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JUDGE FRYSIAK: But the top of your notes there you

- 2 got the word "okay" --
- MR. McEWING: Yes.
- JUDGE FRYSIAK: -- with an arrow pointing to "'formal
- 5 proposals"', what does that mean?
- MR. MCEWING: That I would need to send him a formal
- 7 proposal.
- JUDGE FRYSIAK: So the okay was you were saying okay
- 9 or --
- 10 MR. MCEWING: Yes.
- 11 BY MR.. ZAUNER:
- 12 0 Okay, when you were talking to him about the
- 13 repeater, is that, essentially the antenna that you were going
- 1.4 to propose for your Hague, New York FM station on Channel
- 15 229A?
- 16 A That's correct.
- 17 **0** Did you directly ask Mr. Westbrook whether Family
- 18 had permission to use the Mt. Defiance site?
- 19 A | indicate --
- 20 MR DUNNE: I'm sorry, Your Honor, I 'm having
- 21 problems hearing with the door Let me -- I'll go and close
- 22 it -- 1'm sorry, could you ask that question again, Bob?
- 23 MR ZAUNER: sure
- 24 BY MR. ZAUNER:
- 25 Q Did you directly ask Mr. Westbrook whether Family

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1 | had permission to use the Mt | Defiance site:?

- 2 A I asked Mr. Westbrook if he had any objections to us 3 specifying the Mt. Defiance sate in our application.
- 4 Q And what: did he tell you?
- 5 A He said send me a ietter.
- Q So he didn't say yes or he didn't say no, he just said send you -- send me a letter.
- 8 A That's correct
- 9 \mathbb{Q} When he said send me a letter, was he talking about 10 the proposal that he wanted from you or was this a different
- 11 letter that he wanted:!
- 12 A That's what we had been discussing, was the formal
- 13 proposal,
- 14 JUDGE: FRYSIAK: Well, for example, 1 percent of
- 15 gross, which you indicate in your notes, whose idea was that?
- MR. MCEWING: That was Mr. Westbrook's information.
- 17 BY MR. ZAUNER:
- 18 O During your conversation did you tell him when you
- 19 needed to file Family's application?
- 20 A Yes, I indicated t; him that we were under time
- 21 constraints and that we want& to get the application on file
- 22 as soon as possible.
- 23 Our ing the course of your conversation, did
- 24 Mr. McEwing tell you that if Family was interested in using
- 25 the Mt. Defiance site it would have to submit a written

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proposal?

- A You ask me if Mr. McEwing said --
- 3 0 1 m sorry, did I say Mr. McEwing --
- A Yes,

16

- 0 -- did Mr. Westbrook, my apology.
- A If you could ask that again, I'm sorry.
- Q Okay, isn't a fact that Mr. Westbrook informed you that if Family was interested in using the Mt. Defiance site it would have to submit a written proposal to the Fort
- 10 | Ticonderoga Association?
- 11 A Hedid not indicate to me that that was the only
 12 criteria. He said that we needed to submit a letter or a
 13 proposal of interest.
- 14 Q Did he refer to that proposal of interest as a 15 formal proposal, was those his words?
 - A (nitially in our conversation, yes.
- 17 O Did he tell you why he needed this formal proposal?
- 18 A He said that he had an upcoming board meeting.
- 19 Q Did h e tell you why he needed the proposal for that 20 proming board meeting?
- 21 A He didn't tell me why, I assumed to present to the 22 board.
- Q Did he tell youwhen the board meeting was going to 3e held?
- 25 A He told me that it was upcoming, soon.

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1 0 Did he give you a specific date?
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- 2 A He did not give measpecific date, no.
- 3 O Did he tell you what the consequences would be if
- 4 you failed to get your proposal in by that -- by the date of
- 5 | that board meeting?
- 6 A He did not.
- 7 | 0 He did not tell you then -- let me withdraw that,
- 8 | see if I can make it a posit live statement. Did Mr. Westbrook
- 9 tell you that your proposal would have to be submitted
- 10 immediately or very quickly in order for it to become part of
- 11 | the agenda for the Boar-d of Prustees meeting?
- 12 A No, he did not
- 13 Q And he never told you that that meeting was going to
- 14 **be on** October 5, 1991?
- 15 A He d id not.
- 16 0 Did he tell you that if you failed to meet the
- 17 October 5, 1991 deadline that: the next window for considering
- 18 Family's proposal would be the Board's January/February 1992
- 19 vsinter meeting?
- 20 A He did not tellmet hat.
- 21 JUDGE FRYSIAP: When you asked him specifically
- 22 Vshether he had any object ions, were you citing -- specifying
- 23 the site?
- MR. MCEWING: Yes, I did.
- 25 JUDGE FRYSIAK: And he had no response at all?

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MR. MCEWING: His response was;, send me a letter. 2 JUDGE: FRYSIAK: Okay BY MR. ZAUNER: 3 Did you assume from that response that you had 4 authorization to specify the Mt. Defiance site? 5 6 Yes, Idid. 7 What in that response did you perceive as giving you 8 that author- ization? 9 Α Based on my understanding of what reasonable assurance was that there was a site available, that it was 10 11 available to me, that he was entertaining a letter and did not indicate any objections to my specific question, if he had any 12 objections, to me specifying the site, the Mt. Defiance, in my 13 Happlication. CanIcall your attention to -- again to Tab B and 1.5 to the letter that your-counsel sent you and I want to draw 16 1 7 your attention back to the last sentence on page 2, that permission may be given orally -- it need not be in writing --18 but it must be unambiguously given. Did you feel that no 19 20 objection constituted an unambiguous grant of permission? 21 This letter was received after- my conversation with Mr. Westbrook and Ididask Mr Westbrookif he had any 22 23 objections and in any understanding that Iwould have had if 24 he had any objections he would have told me that there were objections. 25

- 1 | 0 Well, this letter was received -- or at least the
- 2 date on it. is September 19, 1.991 and it indicates that it was
- 3 by a telecopy which means you would have gotten it on that
- 4 date, is that not correct?
- 5 A I believe that the date that I talked with
- 6 Mr. Westbrook was the day pr ior.
- Q But he date on which you filed your application was
- 8 September 24, 1991, five days after receiving this letter, is
- 9 that correct?
- 10 A That's correct, yes
- 11 O Did you have any questions in your mind as to
- 12 whether or not you had obtained reasonable assurance after
- 13 | reading this paragraph 6 that's on page 2 of Tab B?
- 14 A idicl not, no.
- 15 O At the time you received this letter it was your
- 16 feeling that, you had rece ved permission unambiguously given.
- 17 A Yes, that's correct
- 18 0 With regard to Mr. Westbrook's request for a formal
- 19 proposal or a etter, did you agree to provide him with that
- 20 information?
- 21 A Yes, [did.
- 22 O Did you, , in fact, send him that information
- 23 A ! did not.
- 25 A I got busy wi th --. we had several things going on at

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1 | that point in time, we had a rulemaking that we were involved

- 2 in that consumed a good bit of my time, we shortly after that
- 3 time started our annual fund raiser. For over a month I
- 4 didn't even come back to this issue and by the time I came
- 5 back to itit was time to put the public notice in and
- 6 realized that I needed to send him a letter and put the public
- 7 notice in and was hoping to be able to send him a letter, you
- 8 know, as I got time to dothat.
- 9 So t.he public notice -- let me show you the
- 10 | document -- this is Attachrnerr: | to the --
- 11 MR DUNNE: Yeah, chink we can stipulate that the
- 12 public notice was published on or about November 11, 1991 in
- 13 the --
- 14 MR. ZAUNER: Okay, what I was going to do was offer
- 15 that into evidence as part of my Mass Media Bureau Exhibit 1
- 16 which would, I recognize, portions of it will most likely be
- 17 rejected but ---
- 18 BY MR.. ZAUNER:
- 19 Q Let me just show you Attachment 1, I'm going to give
- 20 a copy to the Judge and a copy to -- do you have --
- 21 MR. DUNNE: What. are you giving -- what are you
- 22 | going to be giving --
- 23 MR. ZAUNER: I 'm qoing to show this to the Judge.
- 24 MR DUNNE : Okay.
- 25 MR. ZAUNER: And to the witness and I'll give you a

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copy if you need one.
 1
              MR. DUNNE: Okay, well, I've got a copy also for the
    witness.
 3
              MR. ZAUNER: Okay - oh, okay
 4
              JUDGE FRYSIAF: You going to offer this, are you
 5
 6
    going Lo offer this in ev idence?
              MR. ZAUNER: Yes, 'am, perhaps at the end of the
 7
    session.
 8
              JUDGE FRYSIAK: Okay, well, why don't you just
 9
    simply identify it first for me, your Exhibit 1.
10
              MR. ZAUNER: Your Honor, T'm going to show the
11
    witness a document which is attached to Mass Media Bureau
12
    Exhibit 1 as Attachment, Do you have that document in front
13
    of you? Mass Media Bureau Exhibit 1 has not been identified
14
    or received into evidence yet
15
              JUDGE FRYSIAK: Okay, I read you now, go ahead.
16
              MR ZAUNER: Okay
17
              BY MR. ZAUNER:
18
19
              And I'm going to ask you to take a look at
20
    Attachment 1, is that a opy of the legal notice that you had
21
    placed in the newspaper in the Fort Ticonderoga area?
22
         Α
              That's correct
         Q
              Okay.
23
24
              MR. DUNNE: Mr. Zauner, are you going to be
   referring to t hat again?
25
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MR. ZAUNER: No . 1 BY MR. ZAUNER: Your Honor, just for the record, 2 Attachment.. Its a -- just a i-page document consisting of a 3 number of legal notices and one of those legal notices is the one for Family Broadcasting, it's the one in the upper lefthand corner JUDGE: FRYSIAK: Al right 8 BY MR. ZAUNER: During your conversation with Mr. Westbrook, did you 9 Q discuss the rent that Family would be willing to pay for a 10 place on their toweronthe Fort Ticonderoga Association tower 11 12 at Mt. Defiance? I specifically asked Mr. Westbrook in response to 13 14 his comment that one of the inings that he wanted in the formal proposal was an idea of the rent that we would be 15 uilling to pay and I asked him to have an idea if what to put 16 in that proposal what the other broadcasters were currently 17 paying on that site. 18 Let me call your attention to Tab A and to your 19 notes on page 5, I see a note in the upper right-hand corner 20 that says,, tenant. 1 percent of gross, was this something that 21 22 Mr. Westbrook told you? 23 Α Yes, it was. And was this what other stations were paying? 24 Α As far as I know, that's what he told me 25

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1 | 0 Did you at any point in your conversation tell

- 2 Mr. Wes tbrook 1: ha t Fami ly wou Id make it worthwhile for the
- 3 Fort Ticonderoga Association to have the Family repeater on
- 4 | the Mt. Defiance tower?
- 5 A To m y knowledge I indicated that we would be willing
- 6 to make it worth his while, yes.
- 7 | Q And didn't Mr. West.brook tell you that you should
- 8 | include in your written proposal, I think you may have already
- 9 answered this, the rent that Family was willing to pay?
- 10 A That's correct.
- 11 0 During the course of your conversation with
- 12 Mr. Westbrook, did he tell you that you should include in your
- 13 formal proposal technical information so that the Association
- 14 | would be able to determine the compatibality of Family's
- 15 proposal for the tower's existing tenants?
- 16 A He cl id not,
- 17 **Q** Did he tell you that the Association, that's the
- 18 Fort Ticonderoga Assotriat ion, that its leases required that
- 19 the Association submit all technical proposals to the tower's
- 20 current tenants for their consideration?
- 21 A Hedidnot.
- 22 0 In the course of your conversation, did you
- 23 specifically ask Mr. West brookif Family could specify
- 24 | Mt. Defiance as its antenna site in its application for a new
- 25 | station at Haque, New Yor k?

1 A I specifically asked Mr. Westbrook if 'he had any

- 2 objection to us filing an application specifying the
- 3 Mt. Defiance s te.
- 4 | 0 Then the answer to myquestion is, no, you never
- 5 [asked him specifically and directly if Family could specify
- 6 Mt. Defiance as its antenna site.
- 7 A I did not ask him in those words, I asked him if he
- 8 had any cobjections to us filing an application specifying the
- 9 Mt. Defiance s i te.
- 11 | testimony and it's page 2, paragraph 10, you state, when I
- 12 | received Mr Westbrook's letter dated November 14, 1991, I was
- 13 shocked and disturbed sthat the letter which is at
- 14 Exhibit '7, page 2?
- 15 A I'm sorry, I don't have Exhibit 7.
- 16 MR DUNNE: I'll make a copy of that available to
- 17 him.
- 18 MR ZAUNER: Thank you.
- 19 BY MR. ZAUNER:
- 20 Q Give you a second --
- 21 A I'm sorry, if you could ask the question again now
- 22 that I have this.
- 23 O Sure, sure, at paragraph 10 of your Tab A on page 2,
- 24 you state, when I received Mr Westbrook's letter dated
- 25 November 14, 1991I was shocked and diszurbed. You go on to

1 | say, I thought he had no objections. Is the letter that's

- referred to there the letter that appears at Exhibit 7,
- 3 page 2?
- 4 A Yes, it is.
- 5 \mathbb{Q} When you received this letter I presume you read
- 6 it.
- 7 A Yes.
- 9 September to inquire about lease possibilities during this
- 10 current FCC quote "window 'end quote, I stated clearly that we
- 11 would consider written proposals only detailing technical and
- 12 financial implications Is that a true statement by
- 13 Mr. Westbrook?
- 14 A That's not what he told me on the phone.
- 15 **Q** He says, I noted that we had an upcoming Board of
- 16 Trustees meeting in early October, is that a true and correct
- 17 | statement by Mr. Westbrook?
- 18 A That's correct, to my knowledge, yes.
- 19 Q He told you that you were having a meeting in
- 20 October, that he was --] 'm sorry, let me withdraw that, he
- 21 | told you that there was an upcoming Board of Trustees meeting
- 22 in early October
- 23 A | believe he said early October, he said an upcoming
- 24 meeting and | believe it was early October, yes.
- Okay, but your testimony is that his first sentence